



Barry and Jena  
Wallingford  
Owners

## Atlantic Business Systems Provides Remote Performance Management Solutions to Customers

*Leading Managed Technology Services Provider Helps Customers Pre-Assess and Continuously Monitor Network Infrastructure for Smooth Operations*

MELBOURNE, FL: Serving the Space and Treasure Coast – September 2019 – Atlantic Business Systems, a leading managed technology services provider, announced today that the company is providing its customers with Remote Performance Management Solutions. This technology offers a cost-effective remote monitoring and management capability to diagnose underlying network problems, assess network readiness and monitor application performance. This advancement is allowing businesses to capitalize on powerful applications such as VoIP, video, SaaS/ cloud services, disaster recovery and desktop virtualization.

Gartner analysts caution that “75 percent of enterprises that do not perform a pre-implementation analysis of their IP network infrastructure will not achieve a successful VoIP implementation.” Transitioning physically separate voice and data networks onto a single shared infrastructure without compromising the quality of either voice traffic or data traffic will require new practices and procedures. Remote Performance Management Solutions play a central role in successful network assessment.

“The cloud is growing and as a result businesses are becoming increasingly dependent on cloud-based technologies to run their businesses,” commented Zac Wallingford, Director

of Network Sales of Atlantic Business Systems. “One example revolves around VoIP technology. Many business owners are attracted to VoIP because of its cost savings and applications that drive employee productivity; however some business owners hesitate because they are concerned about sacrificing call quality. This often occurs when companies conduct business with a technology provider that does not have the proper technical expertise or the tools to successfully deploy IP based solutions. Leveraging advanced Remote Performance Management Software pinpoint network drains, all the way down to the appliance. The tool provides valuable insight that can determine which appliance such as a PC within an organization is sucking up bandwidth causing poor voice or video quality.”

In order to keep up with the rapid pace of technology, data networks will need to become much stronger, faster, flexible and transparent. The success of a business’s operations will be strongly correlated to network performance and Remote Performance Management Solutions allow businesses to diagnose network issues and resolve problems immediately. Data networks are the lifeblood of business operations and companies like Atlantic Business Systems are proactively protecting their customers, increasing their profitability and providing them with a competitive advantage.

### ABOUT ATLANTIC BUSINESS SYSTEMS

Atlantic Business Systems was founded by Barry and Jena Wallingford. Through hard work and perseverance and an uncompromising commitment to “Set the Standard for Customer Service,” we have enjoyed steady organic growth since 1994. Our services include Managed Print, IT, and VoIP Services and related Office Equipment, Our AtlanticSTAR clients, those who have chosen us for all three managed services enjoy dramatically improved office efficiency. They hand their technology issues to us, enabling them to stay focused on building their businesses.

We spend a great deal of time on discovery. A very thorough understanding of your technology environment and costs is necessary before we recommend change. You can count on us to cost justify any proposal we may make. We will document cost savings, improved productivity or both. Whether you need network management, servers, backup, disaster recovery plans, VoIP phone services, MFPs and printers or all of the above, we will tailor a customized solutions based on your specific needs.

Our commitment to service excellence is well documented and is evidenced by our 91.7% Net Promoter Score, our Pros Elite 100 certification, our Sharp Platinum distinction, and the fact that we are the highest rated and most ranked local office technology company on Google.